



CROSS RIVER STATE GOVERNMENT

in collaboration with the

Federal Ministry of Transportation /Nigerian Ports Authority

In compliance with Infrastructure Concession and Regulatory Commission Est. Act 2005 and the National Policy on Public Private Partnership

DESIGN, BUILD, FINANCE, OPERATE AND TRANSFER (DBFOT) OF THE BAKASSI INTEGRATED DEEP SEAPORT AND CALABAR-OGOJA-GAKEM SUPERHIGHWAY

REQUEST FOR QUALIFICATION

1. The Cross River State Government (CRSG), in collaboration with the Federal Ministry of Transportation and the Nigerian Ports Authority are desirous of developing the Bakassi Integrated Deep Seaport (on a perimeter area of approximately 36,000 Hectares) under a Public Private Partnership (PPP) arrangement ("Bakassi Deep Seaport Project")
2. An integral component of the project is the development of a 275-km Calabar-Ogoja-Gakem tolled six lane Superhighway ("Superhighway Project") in the first instance, with the possibility for extension to neighboring states in the future.
3. The purpose of the above-named greenfield projects ("the Projects") is to enhance the national cargo handling capacities and serve as logistics corridor for the proposed Bakassi Deep Seaport respectively.
4. The Bakassi Deep Seaport is located in Idua-Inwang village, in the Esighi community of Bakassi Local Government Area of Cross River State.
5. The Bakassi Deep Sea port Project has been approved by the Federal Government of Nigeria as eligible for a PPP in the form of a DBFOT model while the Superhighway has been approved by the CRSG under the same model
6. The Projects are in line with CRSG's strategic integrated infrastructure plan to promote infrastructure development, attract investment, create employment and stimulate its economy.
7. The Cross River State Government has engaged the services of CPCS Transcom Nigeria Limited as Transaction Advisors to assist in the procurement of interested private sector investor(s) with the requisite technical competence, managerial capability and financial resources
8. In order to realize the Projects, a steering committee has been constituted comprising of relevant stakeholders in the Federal and Cross River State Governments.
9. In light of the foregoing, the Cross River State Government hereby invites prospective investors to submit qualification documents in one or both projects.
10. The preferred private partner's responsibilities with respect to the Bakassi Deep Seaport Project are also envisaged to include:
 - Design, Construct, Finance, Operate and Transfer
 - Cargo handling, stevedoring, warehousing and delivery
 - Acquisition of cargo handling and operations related equipment
 - Development and maintenance of port superstructure
 - Maintenance of safety and security within the terminal(s) in the port
 - Towage, pilotage, mooring, bunkering, ship chandelling and ship repairs
 - Transfer of technology through training of local personnel
11. The preferred private partner's responsibilities with respect to the six lane Superhighway are envisaged to include

- Design Construct and Finance
- Tolling and Maintenance

Method of Application:

12. The qualification documents for interested investors should be structured into the following sections:
 - a. Profile of the Firm or Consortium including contact person, postal address, telephone numbers, and e-mail address. If a consortium or joint venture, provide names and contact details of consortium members, evidence of association or joint venture agreement, and indicate the lead firm in the consortium or joint venture;
 - b. Ownership structure of bidding entity. Name(s) of major shareholders and percentage shareholding of participants in the bidding entity;
 - c. Evidence of Incorporation with the Corporate Affairs Commission (CAC) or its equivalent for foreign firms. Foreign firms are encouraged to submit qualification documents, and may submit alone, as a consortium, joint venture, or as locally registered entities. Note that the preferred investor will be required to register as a local entity at the stage of issuance of letter of award for the Projects;
 - d. Audited financial statements for the most recent three (3) years;
 - e. Technical and operational capabilities including:
 - i. Track record of successful development, financing or operation of a seaport or inland port within the past 10 years;
 - ii. Track report of successful development, financing or operation of a tolled expressway within the past 10 years
 - iii. Local and regional (Africa) experience;
 - f. Three (3) references on past performance.

Submission of Qualification documents:

13. **One (1) original and three (3) copies** of the Qualification document shall be delivered in a sealed envelope clearly marked "**RFQ: Bakassi Integrated Deep Seaport Project**" addressed and delivered to '**CPCS Transcom Nigeria Limited, Block B, 2nd Floor, No. 24, I.T. Igbani Street, Jabi, Abuja FCT, Nigeria**'.
14. A copy of the qualification documents must be submitted **electronically** to e-mail: bakassiproject@cpcs.ca
15. Only Qualification documents that are submitted in hard copy as well as soft copy will be evaluated. The transaction adviser will not be held liable for wrongly submitted documents.
16. **Submitted documents (both hard and soft copies) must be delivered not later than 15:00 hrs. on Monday, March 1, 2021**
17. Interested applicants may obtain further information via e-mail: bakassiproject@cpcs.ca
18. Following the receipt and evaluation of the Qualification documents, the PPP Partner will subsequently be procured via competitive bidding, following a Request for Proposal bid process.
19. Qualification documents must be in the English language only. The Cross River State Government shall not be responsible for the cost of any submission.