



**NIGERIAN  
PORTS  
AUTHORITY**

**Federal Ministry of Transportation / Nigerian Ports Authority**

*in collaboration with the*

**Edo State Government**

**In compliance with Infrastructure Concession Regulatory Commission Est. Act 2005 and the National Policy on Public Private Partnership**

**DESIGN, BUILD, FINANCE, OPERATE, MAINTAIN AND TRANSFER (DBFOMT) OF THE BENIN PORT PROJECT  
REQUEST FOR QUALIFICATION UNDER INTERNATIONAL COMPETITIVE BIDDING**

1. Federal Ministry of Transportation (FMOT) / Nigerian Ports Authority (NPA) in collaboration with the Edo State Government (EDSG), are desirous of developing the Benin Port (on an area of approximately 20 hectares) under a public-private partnership (PPP) arrangement ("Benin Port Project" or Project").
  2. The purpose of the proposed Project is to enhance the national water transportation capacity and to develop a multi-purpose port with capability to handle container and general cargo.
  3. The Project has been certified by the Federal Government of Nigeria through the Infrastructure Concession Regulatory Commission (ICRC) as eligible for a PPP. EDSG and NPA will act as counterparts for the Project.
  4. The Project is in line with EDSG's strategic integrated infrastructure plan to promote infrastructure development, attract investment, create employment and stimulate economic growth. EDSG's vision is to develop in the future an Agro-Industrial Park (on an area of approximately 717 hectares) adjacent to the Benin Port which will have a positive impact on the port and which the private partner can leverage to create ancillary services and facilities.
  5. EDSG has engaged the services of CPCS Transcom Nigeria Limited as the Transaction Advisor to assist in the procurement of interested private sector investor(s) with the requisite technical competence, managerial capability and financial resources.
  6. A Project Steering Committee and Project Delivery Team have been constituted comprising relevant stakeholders from the Federal and Edo State Governments to coordinate and facilitate all approvals for the Project.
  7. The preferred private partner's responsibilities will include:
    - i. Design, Build, Finance, Operate, Maintain and Transfer land and marine infrastructure (quays, yards, buildings, infrastructure services, marine bollards, etc.)
    - ii. Container Terminal operations and maintenance (capacity of 300,000 TEUs per annum)
    - iii. Cargo handling, stevedoring, warehousing and delivery
    - iv. Development and maintenance of port superstructure
    - v. Management of safety and security within the Port
    - vi. Towage, pilotage, mooring, bunkering, ship chandelling and ship repairs
    - vii. Transfer of technology through training of local personnel
  8. NPA's and EDSG's responsibilities will include:
    - i. Delivery of an encumbrance-free project site
    - ii. Dredging and maintenance of river channel
    - iii. Construction of access road
    - iv. Facilitation of all necessary approvals
- Minimum Technical and Financial Capacity of the Applicant:**
9. The Applicant could be a single entity ("Sole Bidder") or a group of entities ("Consortium") coming together to implement the Project.
  10. The Applicant should have the following **Technical Capacity**:
    - i. Lead Member of the Consortium or Sole Bidder should have experience operating a seaport for at least 2 years with a minimum handling capacity of 300,000 TEUs per annum. Such a port should have achieved operational status within the last 15 years.
    - ii. Experience of any Member of the Consortium or Sole Bidder of successful development (and financing) of a seaport, which has achieved operational status in the last 15 years, is preferred.
    - iii. Prior experience of executing projects in Africa, including Nigeria.
  11. The Applicant should have the following **Financial Capacity**:
    - i. Cumulative turnover of USD Two (2) billion for the last five (5) consecutive years.
    - ii. Minimum Aggregate Net Worth of USD One Hundred Twenty Five (125) million based on preceding financial year.
    - iii. Profitable Operations of all Members of the Consortium or Sole Bidder for the at least three (3) of the last five (5) consecutive years.
- Method of Application:**
12. The Pre-Qualification Documents should be submitted in the manner prescribed in the **Request for Pre-qualification (RFQ) document** which can be downloaded from <https://cpcs.ca/benin-port-project/>. The submission should include as a minimum:
    - i. Profile, contact details, evidence of incorporation, and project experience of the Sole Bidder or all Members of the Consortium. If a consortium or joint venture, provide names and contact details of consortium members, consortium agreement or joint venture agreement, clearly indicating the Lead Member, supported by Power of Attorney authorising the Lead Member to submit the Pre-Qualification documents.
    - ii. Ownership structure of bidding entity. Name(s) of major shareholders, percentage shareholding and country of citizenship.
    - iii. Audited financial statements for the last five (5) consecutive years.
    - iv. Three (3) references from Clients on past performance.
    - v. Pre-Qualification documents must be in the English language only.
  13. A virtual Pre-Application conference of the interested parties shall be convened on February 22, 2023, as indicated in the RFQ.
  14. Following the evaluation of the Pre-Qualification documents, a Request for Proposal will be issued to Pre-qualified Bidders.
  15. The Preferred Bidder will be required to register a **Special Purpose Entity under the laws of Nigeria** at the stage of issuance of letter of award for the Project.
- Submission of Qualification documents:**
16. **Hard Copy: One (1) original and three (3) copies** of the Qualification document shall be delivered in a sealed envelope clearly marked "**RFQ: Benin Port Project**" addressed and delivered to 'CPCS Transcom Nigeria Limited, Block B, 2<sup>nd</sup> Floor, No. 24, I.T. Igbani Street, Jabi, Abuja FCT, Nigeria'.
  17. **Soft Copy:** A copy of the qualification documents must be submitted **electronically** to e-mail: [bp@cpcs.ca](mailto:bp@cpcs.ca)
  18. **The Pre-Qualification documents (both hard and soft copies) must be delivered not later than 15:00 hrs. on March 14, 2023.**
  19. Only Pre-Qualification documents that are submitted in hard copy as well as soft copy will be evaluated.
  20. Neither EDSG, FMOT nor NPA will be responsible for the cost of any submission.

Please track project updates at <https://cpcs.ca/benin-port-project/>